



2017 Canadian Inland Ports Conference



David Montpetit
President and CEO, Western Canadian Shippers Coalition
President, Diadem Group LTD.

David is an accomplished leader with proven ability to align strategy with day-to-day operations and a comprehensive understanding of the rail transportation and port logistics industry. He is also a talented lobbyist who understands legislative process as it relates to the Canadian transportation industry.

David has a proven history of being a highly effective strategic advisor who builds trusting relationships and who can bridge the gaps between and among customers, subject matter experts, business and technical teams, local community stakeholders, provincial/federal governments, media and executives. His abilities are underpinned by his 25+ years' experience in project/sales management and contract negotiation/administration, and since July 2014, David has provided leadership to the Western Canadian Shippers' Coalition (WCSC) as President and Chief Executive Officer of the organization. WCSC's mission is to represent, advance and influence views on transportation policy for western Canadian-based members that move mainly resource through the supply chain to domestic and international customers.

Mr. Montpetit holds a B.Comm from the University of Guelph and completed the Advanced Study in Business Writing program at Simon Fraser University. As well, Mr. Montpetit has completed additional training over his 25-year career in advanced negotiations, effective business planning, management and marketing.