



2017 Canadian Inland Ports Conference



Andrew Dixon
Senior Vice President, Trade & Business Development
Saint John Port Authority

Andrew Dixon is a native of Saint John, New Brunswick. He graduated with a degree in Business Administration from the University of New Brunswick in 1983, joining Sunbury Transport in Fredericton, N.B., and becoming General Sales and Traffic Manager in 1986. In 1991, he went to work for EMCO Distribution in the position of District Branch Manager.

In February of 1997, he joined Logistec Stevedoring as Commercial Manager of the forest products and break bulk terminal in Saint John. This initial assignment was expanded to include Logistec operations throughout the Atlantic Region, focusing on Business Development and Customer Service in all marine transportation sectors.

In June of 2004, Andrew joined the management team at the Saint John Port Authority, assuming responsibility for all Marketing and Operational activities. He currently holds the position of Senior Vice President, Trade and Business Development, and his current responsibilities include Cargo, Cruise, and Venues Business Development, as well as Property Management and Strategic Port initiatives.

Andrew completed the requirements to receive the CITT Certified Logistics Professional (CCLP) designation in 1989, and completed the Executive Marketing Management course at Western University in 1991. He has been an instructor for "Integrated Logistics" at the local college as well as serving on the National CITT Board of Directors for several years, including a term as Board Chair. In 2015 he was honoured to receive the CITT Award of Excellence for lifetime achievement in the field of Logistics and contribution to CITT. Andrew is actively engaged with local and provincial economic development agencies, and he also serves as Vice Chair of the Fort LaTour Development Authority.