

WOMEN IN SUPPLY CHAIN (WISC)



Allison Mones
Manager
PwC

Allison is part of PwC Canada's Capital Projects and Procurement and Supply Chain practices, based out of Calgary, Alberta. She is a Professional Engineer and has over twelve years of blended energy industry, engineering design and construction experience, focused in business transformation and cost reduction initiatives and project management for large energy utilities and midstream companies. She brings relevant contracts management and strategic sourcing expertise, and has widespread experience coordinating multiple engineering and technical disciplines, contractors and subcontractors for large commercial construction projects.

Relevant experience

Capital Portfolio Management Initiative For Large American Natural Gas Utility - Allison supported implementation of a portfolio-wide capital project initiative. She implemented new estimating and construction service tools, templates, and procedures to align with new contract structures for one of the largest natural gas distribution utilities. Allison engaged cross-functional stakeholder groups to identify key processes of execution and work stream roles, implementing strategies to reflect important management and policy decisions that aligned with priorities around the existing systems and processes; She also developed and implemented a multi-work stream tool to track and manage linear construction projects, including estimation buildups, RFI's, change orders, and actual project costs. This tool is currently being used to manage all projects on a \$350M capital pipeline program.

Procurement Management For Large North American Midstream Company - Allison supported the implementation of a category management program for capital project construction services, including: 1) creation of an automated bid form and evaluation templates for all facilities and pipeline construction contract types; 2) developing and executing the bid evaluation process,

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supporting negotiations through contract evaluation and analyses of real-time labour and equipment scenarios; 3) Allison also developed category-specific negotiation frameworks, engaging internal and external stakeholder groups to align RFP data solicitation with evaluation strategies and scorecard criteria, and drive improved supplier performance and cost savings

Contractor Management For North American Pipeline Company - Allison led a Contractor Optimization initiative, which was one phase of an overall business transformation project for a large pipeline company with over \$3B in annual third party spend. The project delivered a short-term rapid cost reduction of +\$30M in annualized savings (12% contractor headcount reduction) through a structured decision making process, along with benefits such as more efficient processes and stronger governance policies around hiring and utilizing contractors.

Capital Equipment and Maintenance Management For Fortune 500 Midstream Company - Allison led a best-practice driven, category management initiative for both capital equipment purchases and maintenance services for a new compressor station including: 1) provided procurement specialist and analytical advice, leading activities such as stakeholder engagement and strategy development, supplier relationship management and design of the capital and maintenance sourcing events; 2) executed end-to-end sourcing activities, including post-bid evaluations; 3) supported strategic sourcing process on several of client's +\$1Bn capital construction programs, including development of a total lifecycle cost model, cost benchmarking and forecasting tools, and custom cost models to evaluate category performance