

Port Alberta – In Land Port



Port Alberta – EIA/EEDC joint venture

- The purpose of Port Alberta is to champion the expansion and enhancement of the Edmonton Region as an economic powerhouse by:
 - increasing access demand through export/import market growth initiatives
 - improving logistics services to capitalize on growth opportunities
 - improving competitiveness, efficiency and effectiveness of the industrial supply chain in the Edmonton region
 - establishing itself as a regional initiative to foster public and private collaboration

Port Alberta – Designated FTZ

Program	Main Benefit	Main Qualifications
Duties Relief Program	Upfront relief of duties	Goods must be exported within four years
Duty Drawback	Refunds duties for exported goods	Goods must have been exported within four years
Customs Bonded Warehouse	Defers/relieves duties and taxes	Goods must not be substantially altered
Export Distribution Centre	Upfront relief of GST on certain imports and domestic purchases	Must be export-oriented commercial entity that adds only limited value to goods
Exporters of Processing Services	Upfront relief of GST on certain imports	Goods must belong to non-resident and be re-exported after being processed

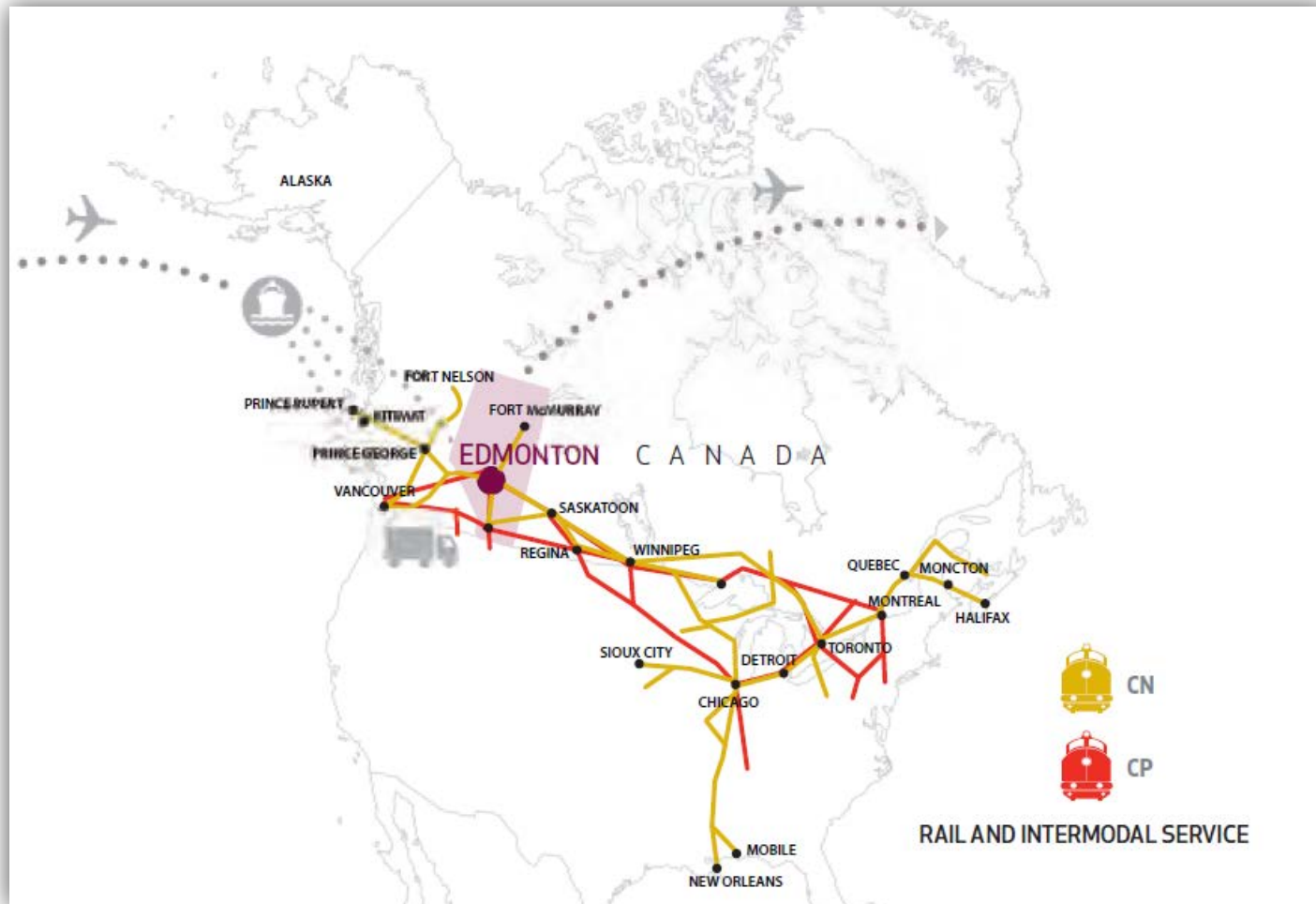
Edmonton Attributes

- Edmonton's economy is resilient with respect to low oil prices.

Indicator Dates	2016	2015	Change
GDP (CAD \$ Millions)	\$84,161.6 (Q2)	\$86,915.4	-3.2%
Labour Force July	822,700	800,300	2.8%
Employment July	759,700	754,700	0.7%
U.I. Rate July	7.7%	5.7%	35.1%
Inflation (Y-O-Y) July	0.9%	1.3%	-30.8%

Source: Statistics Canada Table 282-0135 & Table 326-0020; Conference Board of Canada 2015

Port Alberta – Logistics and Distribution



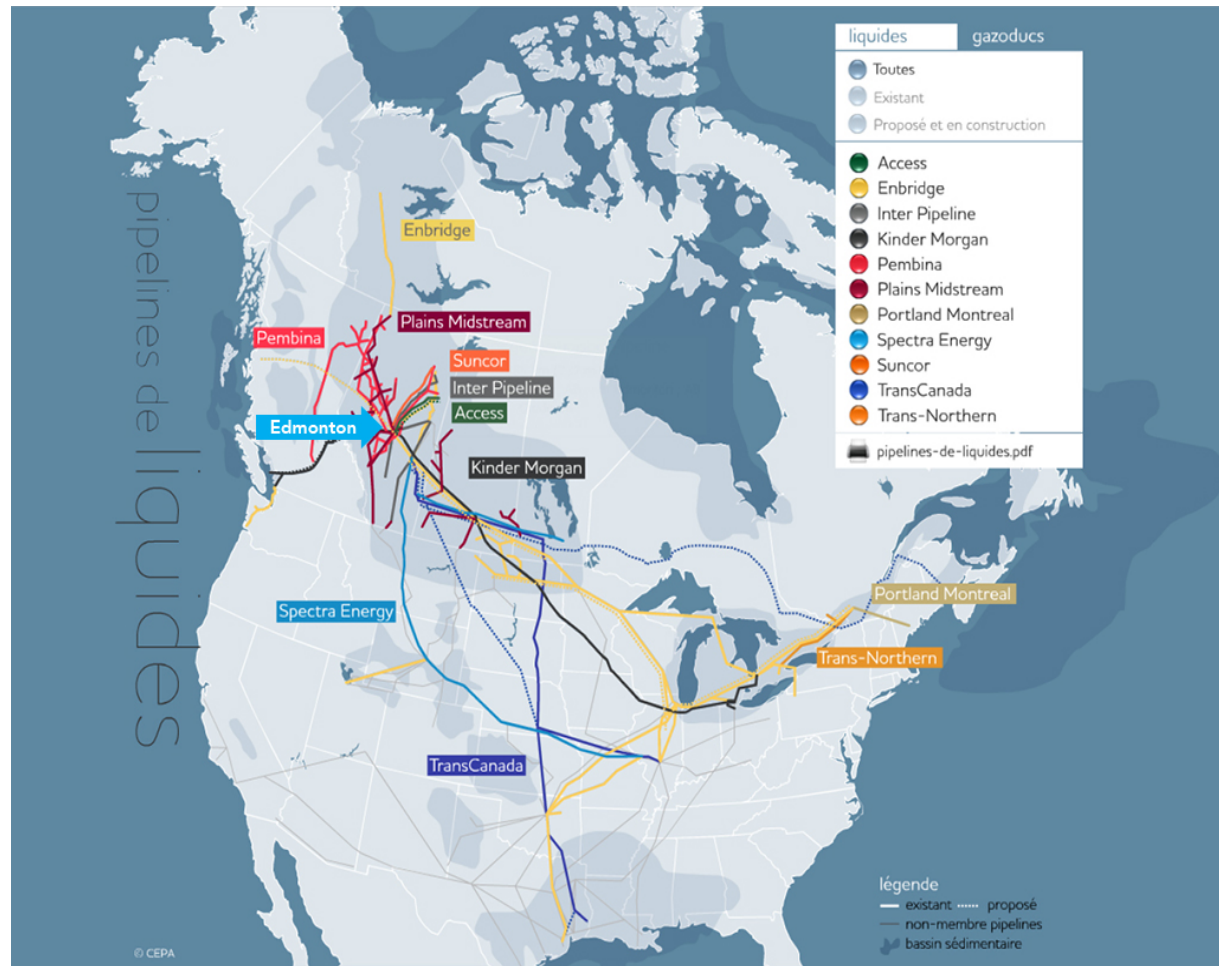
Port Alberta – Road and Rail infrastructure

- Edmonton is a major inland port and distribution hub
 - Road: CANAMEX, Trans-Canada, Alaska, Plains to Prairies
 - Rail: Vancouver and Prince Rupert. Extensive US access



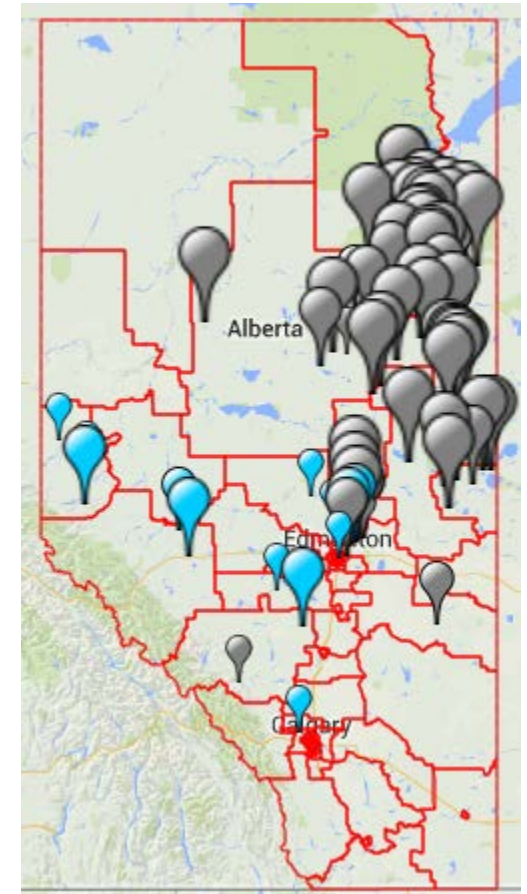
Port Alberta – Pipeline Infrastructure

- Hub for extensive network throughout North America



Port Alberta – Oil & Gas Resources

- Operational and logistics centre for oil & gas.
 - 3rd largest oil reserves in the world
 - 80% of Canada's natural gas
 - 2020 forecast of 3 million bpd for Alberta's oil sands
 - \$200B+ of approved projects, majority in Central & Northern Alberta
- Map of 84 projects, each worth between C\$5 million - C\$15 billion



Port Alberta – Petrochemicals

- Alberta's Industrial Heartland
 - Fort Saskatchewan, North-East of Edmonton
 - 15 world-class petrochemical and refining facilities.
More developments pending
 - 582 km², 40+ companies
 - C\$30+ billion of investment
 - C\$220 million expansion of Keyera Corp.'s natural gas liquids facility
- 3 refineries in "Edmonton Row"
 - All Jet-A production capable
 - Shell: 100,000 bpd
 - Suncor: 142,000 bpd
 - Esso/Imperial: 187,000 bpd



Port Alberta – Diversified Economy

- Government
- Resources - oil and gas, mining
- Petrochemicals
- Manufacturing
- Agri-business
- Logistics
- Education
- Bio, green, and tech
- Tourism



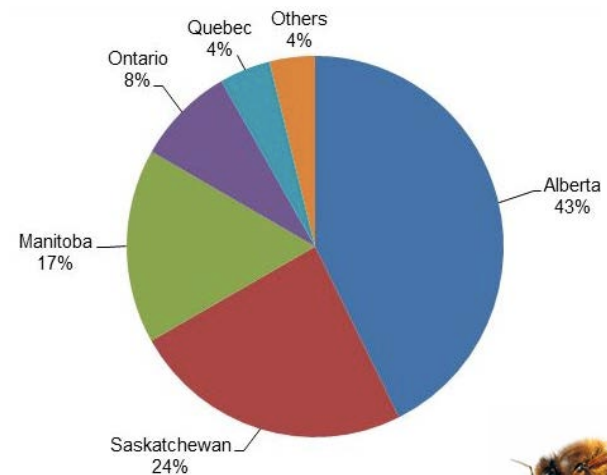
Port Alberta – Perishables Resources

- 49% of Canada's cattle are in Alberta
- Pork + beef are key export products
- Export traditionally via other gateways
- Tremendous opportunity for shippers to shift point of export to Edmonton, closer to production



Port Alberta – Perishables Resources

- Highly seasonal, good demand, especially for cherries.
 - 90% of Canada's cherry production is from Southern British Columbia, with trucking to EIA
- Canadian honey has a strong international brand. Alberta has 43% of Canada's honey production



Honey production



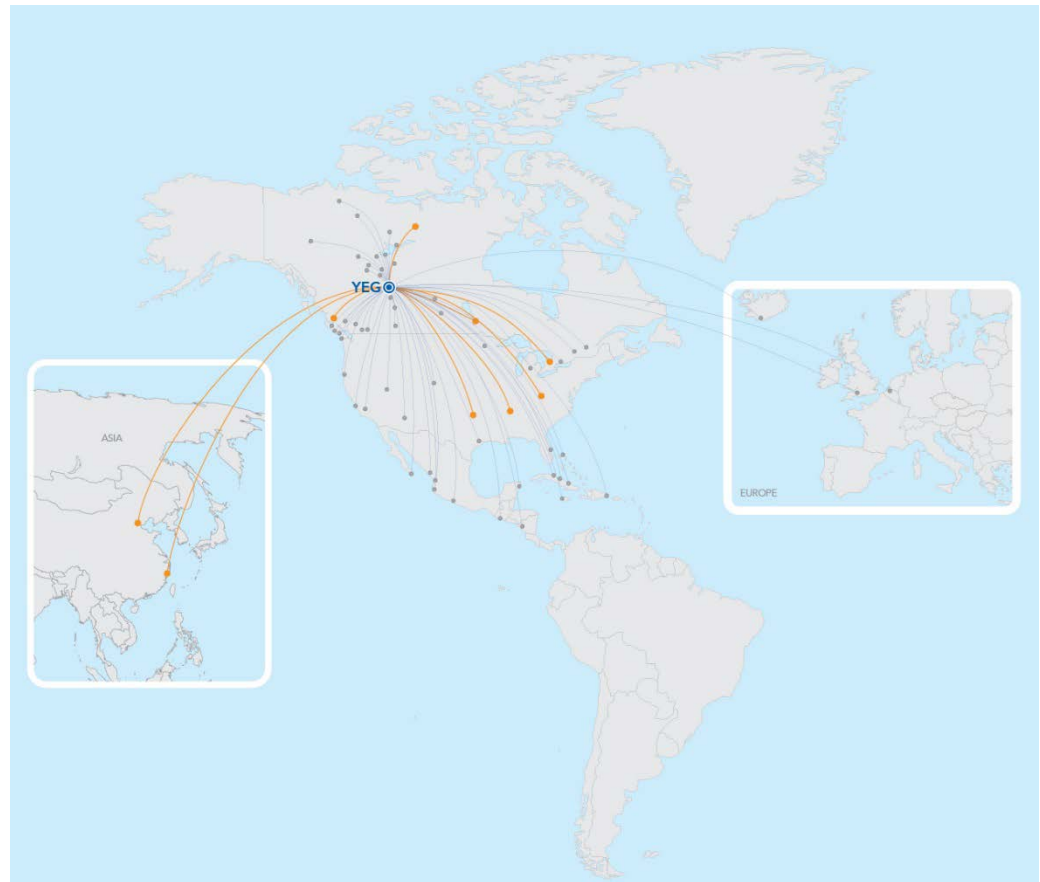
Port Alberta Strong Foundation for Air Cargo

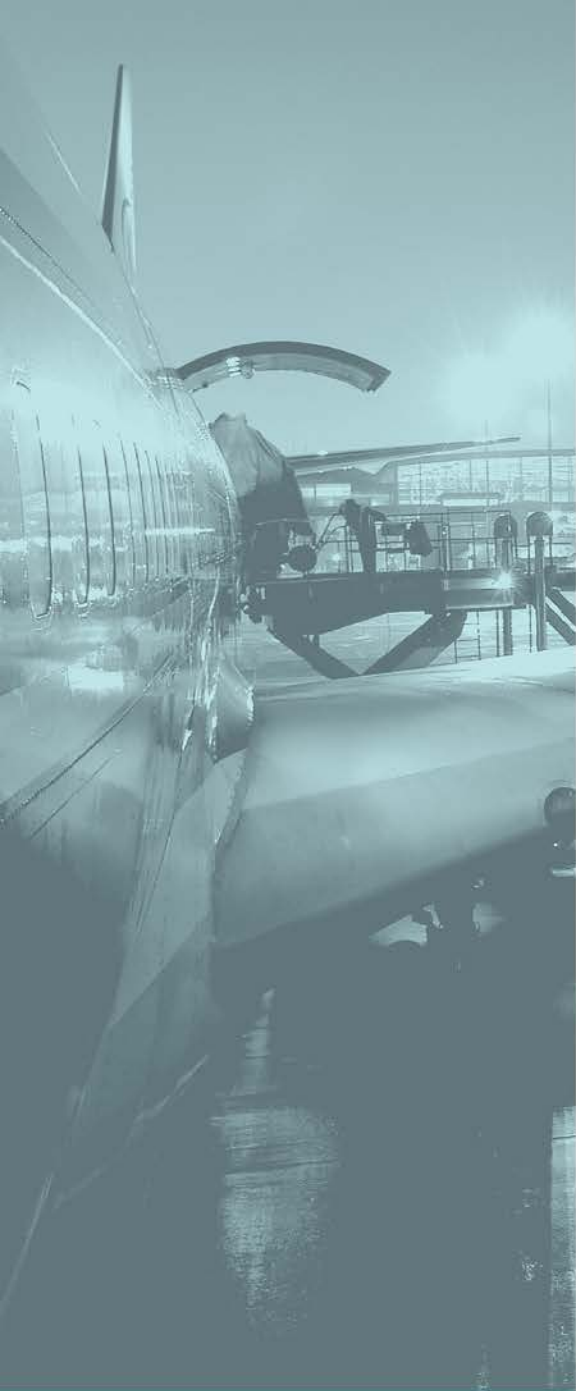
- Oil & gas industry requirements
- Energy/tech. manufacturing
- Meat (beef, pork, horse)
- Perishables
- Precious stones and metals
- Intermodal center, with rail + road
- Transit to/from US
- Tech-stop to/from US



Port Alberta – Air Cargo Network

- Air: Excellent International network:
 - Air Canada
 - Air China Cargo
 - AF/KLM
 - Alaska Airlines
 - American
 - Cargojet
 - Delta
 - DHL
 - FedEx
 - Icelandair
 - United
 - Westjet





Questions?