

**LEARN. CONNECT. INSPIRE!**

*Presenters: Ilona Makar & Debbie Van Camp*

# How Can Networking Effectively, Help Women in Supply Chain Management?



<http://networkerforbusinesswomen.com/wp-content/uploads/2013/05/bigstock-Woman-Screaming-With-Social-Ne-169087581.jpg>

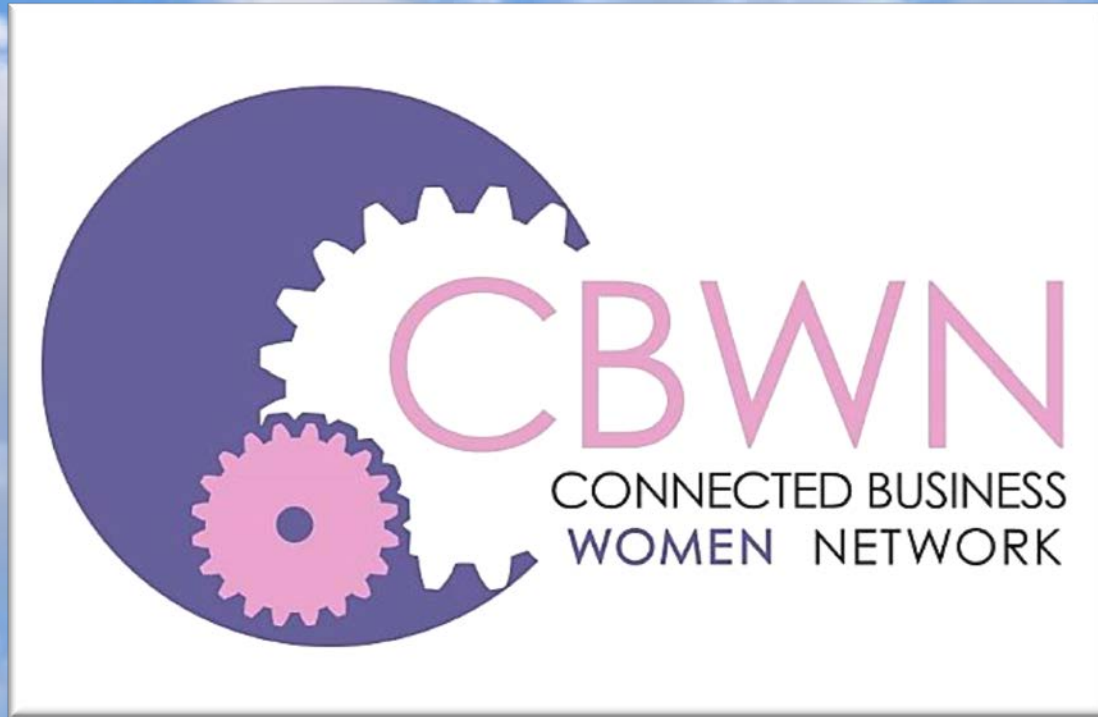


<http://www.alticoadvisors.com/Portals/0/supply-chain.jpg>

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# The Origin of CBWN





# Comparing Effective Networking to a Gym Membership



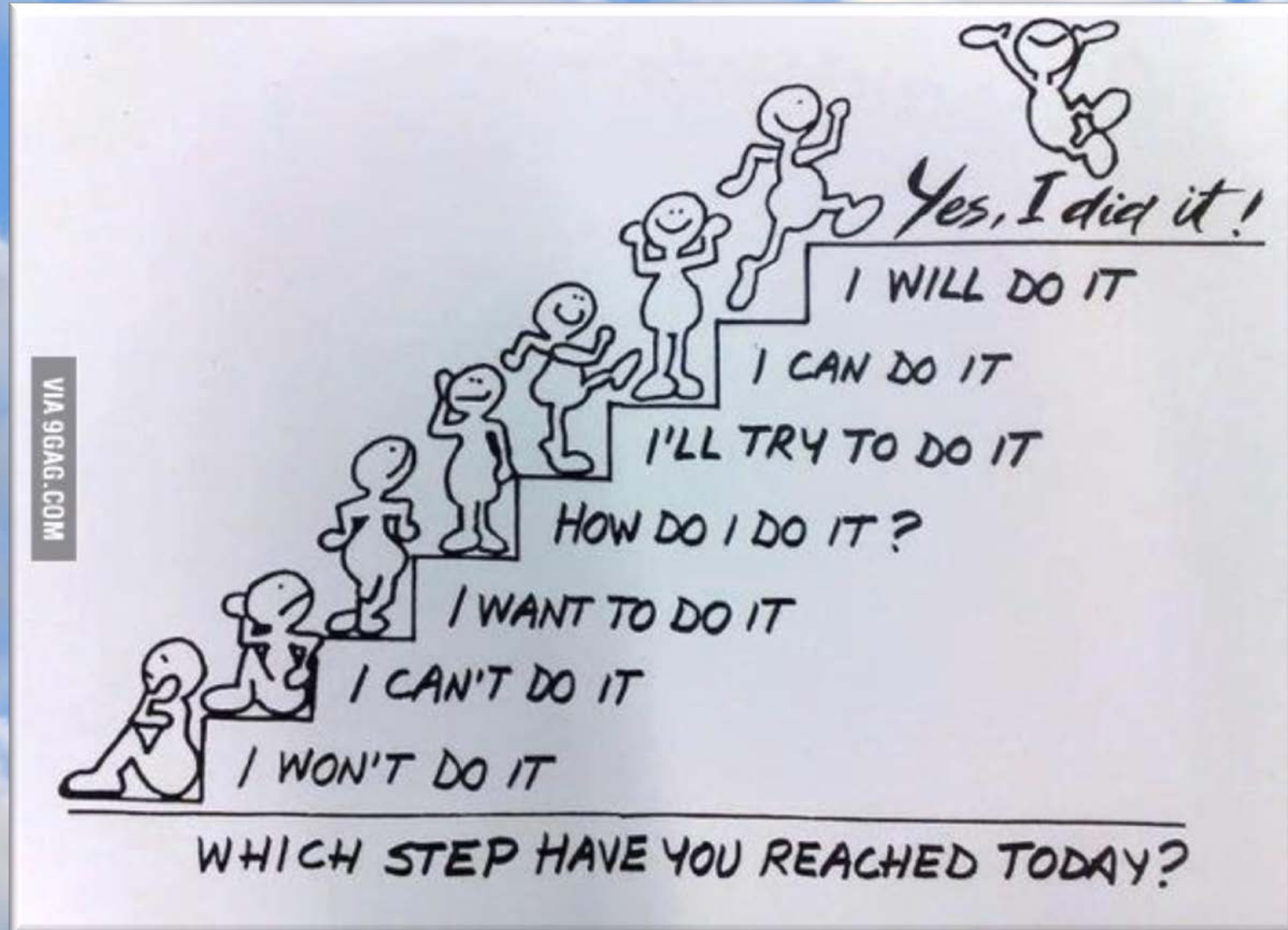
<https://i.ytimg.com/vi/Lley-yh4XRQ/hqdefault.jpg>



[http://blogs.mcombs.utexas.edu/mba-insider/files/2012/11/vm\\_Networking\\_121102\\_2888\\_e-1gcuigo.jpg](http://blogs.mcombs.utexas.edu/mba-insider/files/2012/11/vm_Networking_121102_2888_e-1gcuigo.jpg)



# 1. Don't Give Up

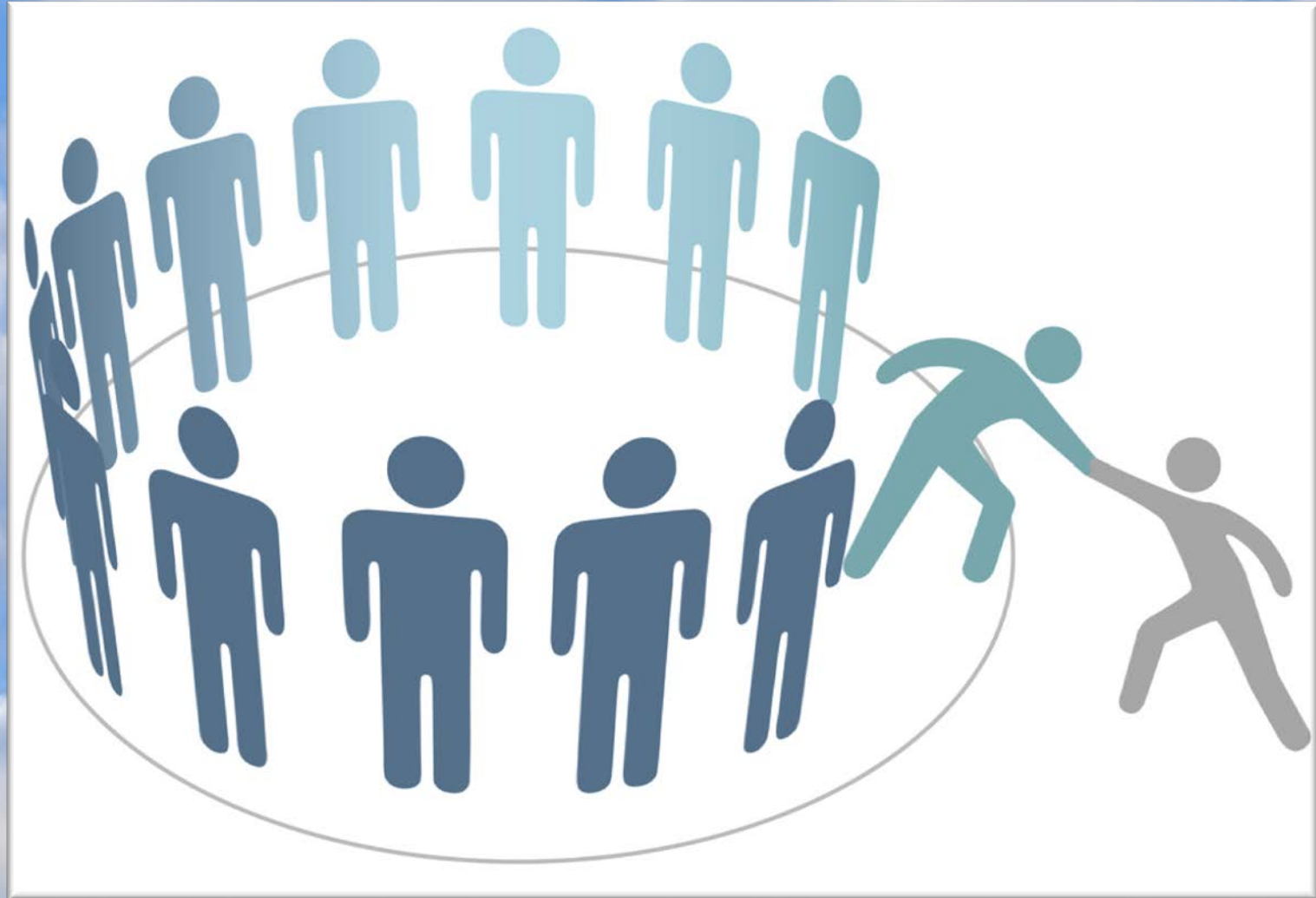


# 2. Consistency is Key





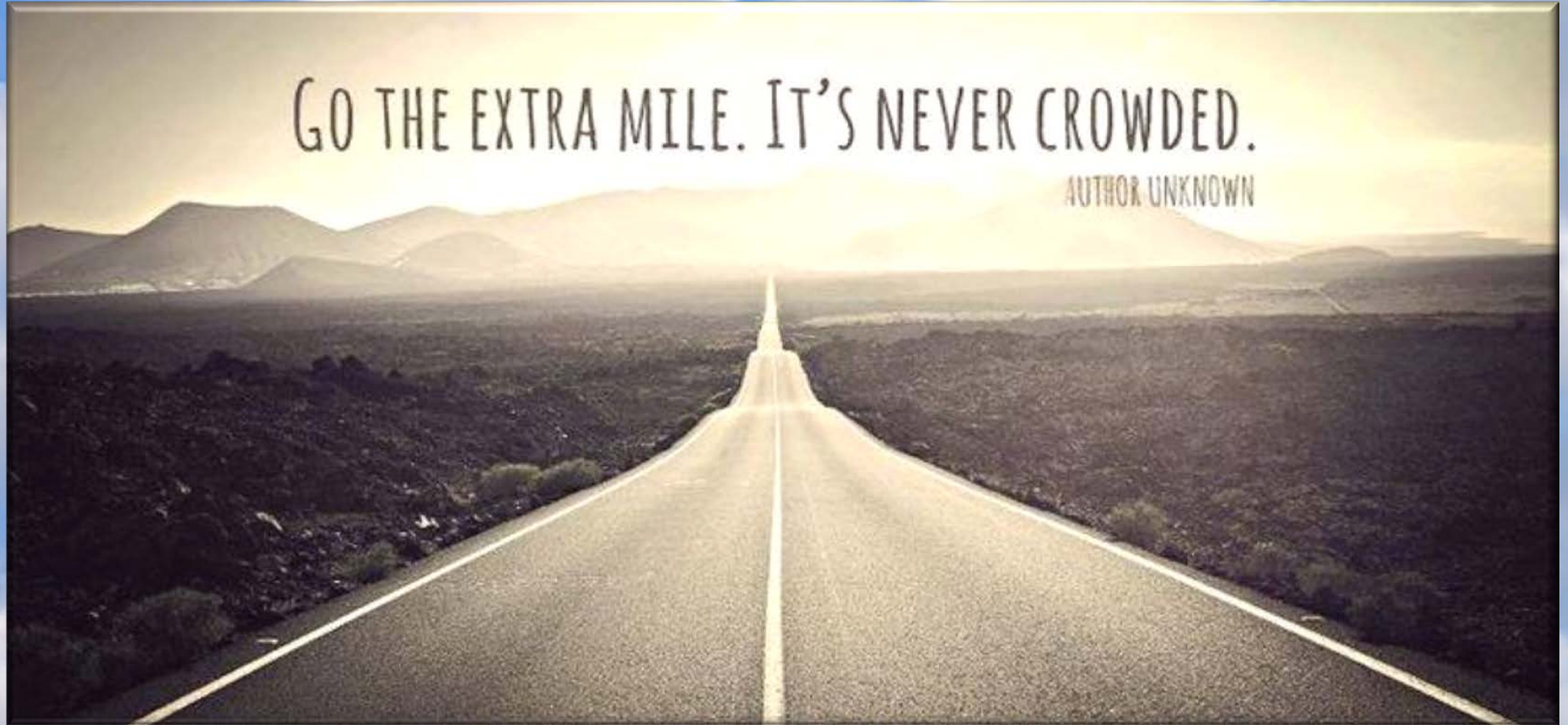
# 3. Get Involved



# 4. Go that Extra Mile

GO THE EXTRA MILE. IT'S NEVER CROWDED.

AUTHOR UNKNOWN





# 5. Circle of Influence

“**YOUR** circle of influence  
dictates your path.”

Jon Bielecki



[http://www.memorialcare.org/sites/default/files/styles/mc\\_double\\_column\\_fixed\\_\\_large/public/events/Womens%20Cancer.JPG?itok=9Dgj\\_BHv](http://www.memorialcare.org/sites/default/files/styles/mc_double_column_fixed__large/public/events/Womens%20Cancer.JPG?itok=9Dgj_BHv)

<http://www.relatably.com/q/img/influence-quotes/3836-your-circle-of-influence-dictates-your-path.png>

# 6. Patience

Patience is not passive waiting. Patience is active acceptance of the process required to attain your goals and dreams.

Ray Davis

quotefancy



# CBWN Networking Circle #1



[http://www.as-coa.org/sites/default/files/styles/article\\_detail/public/field/image/Women-Network-2013.jpg?itok=RCKfg73\\_](http://www.as-coa.org/sites/default/files/styles/article_detail/public/field/image/Women-Network-2013.jpg?itok=RCKfg73_)

**How did you get into this industry  
and why did you stay?**





# 6 Ways to Network More Effectively



<http://johnspencerellis.com/wp-content/uploads/2015/01/networking-best-practices.jpg>

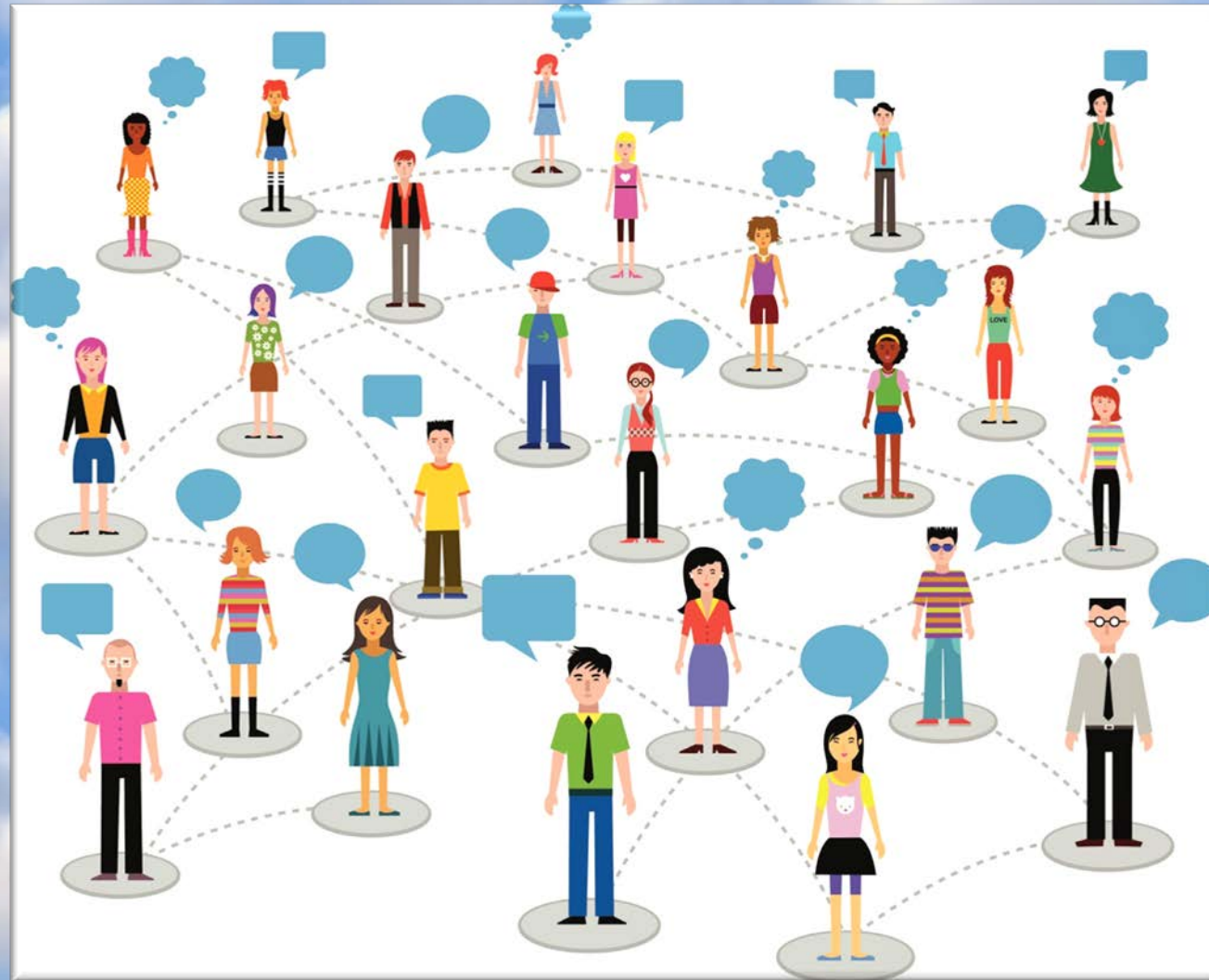
# 1. Networking is a 2 Way Street



<http://image.slidesharecdn.com/alanrasof-networkingskills-151230180902/95/alan-rasof-how-to-become-a-master-of-networking-7-638.jpg?cb=1451499471>



# 2. Evaluate your contacts



# 3. Meet and Mingle





# 4. Get a Second Date



# 5. Social Media





# 6. Nurture and Maintain Strategic Relationships





# **CBWN Networking Circle #2**



How often do you attend industry events and what do you hope to accomplish by attending them ?



<http://blog.idataresearch.com/wp-content/uploads/2012/07/Events1.gif>



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**[www.cbwnncalgary.com](http://www.cbwnncalgary.com)**