

Session 3: Calgary Region: Inland Port and Gateway to Asia

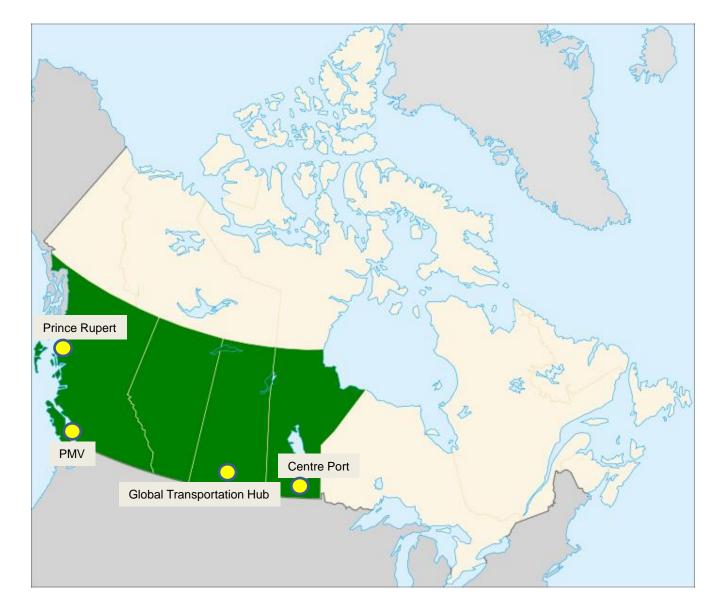
The Calgary Region as a Transportation Hub Conference

Calgary, Alberta

November 20, 2014

Western Canada Ports Tour

Alberta



Alberta

Initial reaction

Individually, these hubs are

- effective and efficient in their own right,
 - individually, with growth plans,
 - having different operating constraints,
 - seizing opportunities, and
 - with different governance structures.
- Relevant in terms of their impact on regional trade outcomes, e.g.
 - CentrePort access to Emerson border Crossing
 - Strong link to air cargo / courier shipments
- Delivering value to the jurisdictions



Inland Hubs

Location

- Access to high capacity roadways
 - Perimeter Highway (CentrePort)
 - Regina Bypass Project (Global Transportation Hub)

Multimodal Access

- Air/Road/Rail (CentrePort)
- Road/Rail (GTH)

US Border Access

Highway connections



West Coast Ports

Port Metro Vancouver

- Handles 20% of Canada's trade \$
- Very effective integrated port operations, traffic management – marine, rail, road
- Terminal capacity not seen as a constraint on the short
 medium term
- Major issue in terms of growth constraints in terms of rail corridor capacity
- Significant investment in grade separations to improve the flow of road/rail traffic



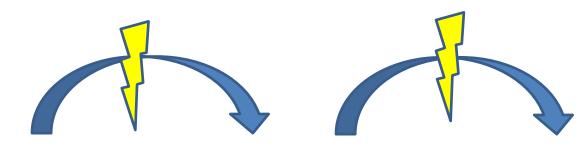
West Coast Ports

Prince Rupert

- Falloff in tourist traffic has shifted focus to resource traffic
 - Grain, coal, potash, wood pellets, potential LNG
- Efficient container handling facility,
- Deepwater port, efficient pilotage time
- Port layout and community investment positive social licence.
- Ridley Island development will be a significant enhancement.
- Superior rail connection (elevation)



System issues



Shippers

- Mostly uncoordinated
- Expectations high
- Lack of integration
- Scrambling to find carrier options
- Long distances
- Limited service options

Carriers (Road/Rail)

- Driving for efficiency
- Pursuing reduced
 operating costs
- Manpower pressures
- Ageing infrastructure
- Fluctuating volume demands
- Surge capacity
- Weather issues
- Regulatory impact
- Expectations high
- Lack of integration

Ports

- Driving for efficiency
- Pursuing reduced
 operating costs
- Congestion and storage issues
- Environmental and land pressures
- Infrastructure renewal and modernisation
- Competing for cargo
- Bulk/break bulk
- Container issues



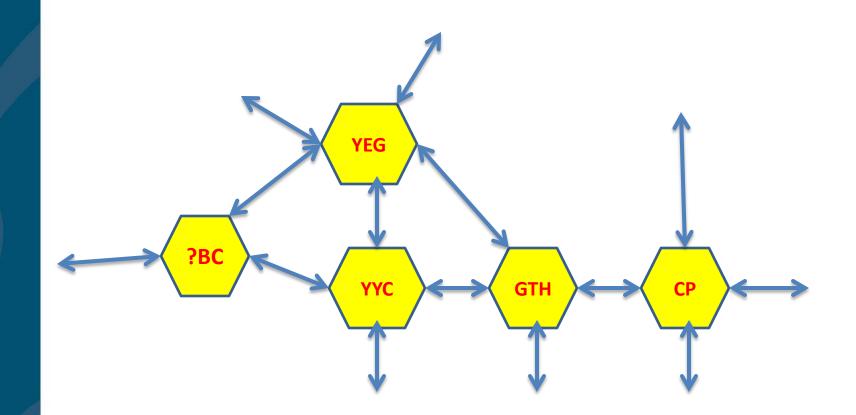
Going Forward

Need for a systems approach

- Address weak points in the chain
- Build capacity to deal with surges
- Need for coordinated, integrated front end arrangements
- Address congestion in both road and rail modes
- Find solutions to road/rail logistic choke points at tidewater destinations
- Capitalize on N-S and E-W network options to overcome weather/other event related disruptions

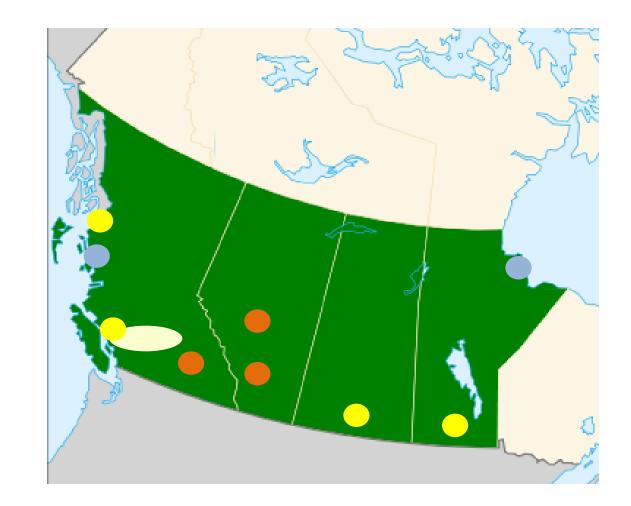


Going Forward





Western Canada Supply Chain to 2030/2050?





Conclusion

Development of corridor based on

- Interconnected hubs
- Multiple entry points for shippers
- Hubs to enable unit train build
- Coordinated logistics to ease congestion on rail into lower mainland through
- Multiple routes into US network
- Route redundancy