



Calgary Region as a Transportation Hub Conference

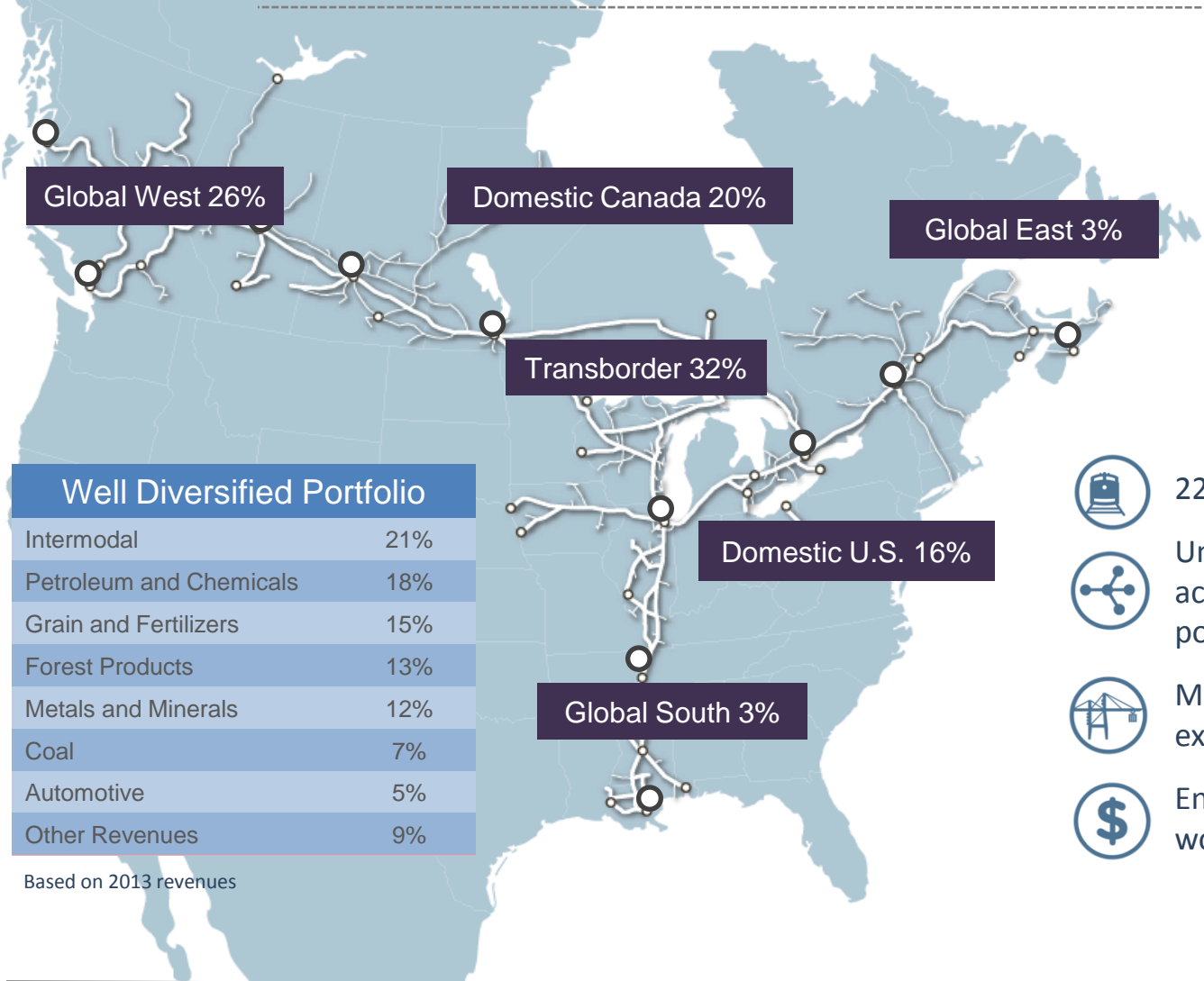
Intermodal Overview

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Sales Director
Intermodal Domestic

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A Great Franchise



Well Diversified Portfolio	
Intermodal	21%
Petroleum and Chemicals	18%
Grain and Fertilizers	15%
Forest Products	13%
Metals and Minerals	12%
Coal	7%
Automotive	5%
Other Revenues	9%

Based on 2013 revenues

-  22,000 route-miles
-  Unique 3 coast reach, accessing over 75% of NA's population
-  Moving 20% of Canada's export traffic
-  Enabling over \$250 billion worth of trade

Unparalleled Network Reach



CN's Retail Program

Unique Door to Door Product

Terminals Across North America

CN Owned Equipment

Owner Operator Drivers

Dedicated Customer Service & Dispatch Team

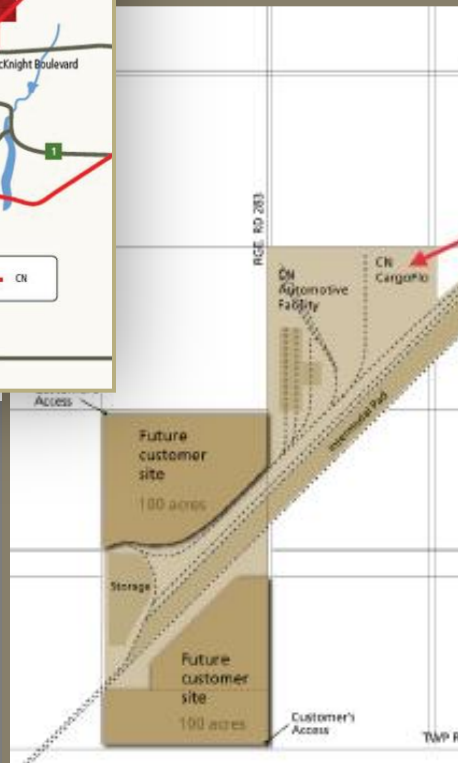
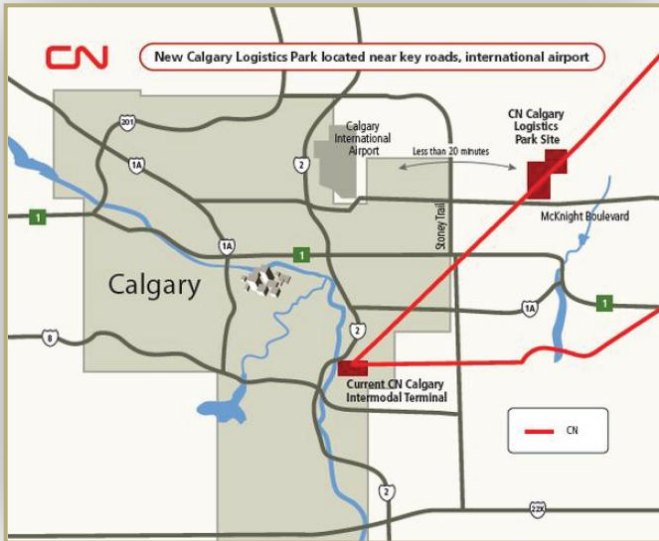
State-of-the-art Technology

Recovery Capability

Top Tier Safety Performance



Our Intermodal Product



Now open!

Calgary Logistics Park

A unique logistics opportunity to connect Alberta, and beyond

- 30 per cent more capacity than CN's existing Calgary intermodal terminal and space for further expansion
- Four automated in-gates and three automated out-gates to keep truck turnaround times in the terminal to below 45 minutes
- Container yard for convenient storing of international containers
- Specialized equipment for temperature-controlled products, allowing CN to expand its existing reefer volumes.

- CN Calgary Logistics Park with Intermodal yard inaugurated January 2013.
- State-of-the-art Intermodal yard with direct connection to CN's network – reducing dray and handling costs.
- Includes an import transload, lumber reload, CargoFlo, Autoport and multi-commodity warehouse facilities with over 2.5 million sq ft of capacity
- Ready access to Stoney Trail, the Trans Canada Highway and other major roadways, is situated on Twp Road 250/McKnight Boulevard and is 10 kilometres from Calgary International Airport.
- Direct rail connection to the ports of Vancouver and Prince Rupert, BC
- Unbeatable transit time of 15 days from Shanghai via the Port of Vancouver.
- Foreign trade zone designation
- Much easier access to Nova Chemicals

CN CALGARY LOGISTICS PARK



HIGHLIGHTS

- Building Size 264,650 sq.ft.
- Direct Intermodal access
- New construction with state-of-the-art features
- 32' clear, ESFR sprinklers
- Opportunities beginning at 56,100 SF
- Structural steel frame with precast concrete
- Up to 50 trailer parking stalls available
- Minutes to main transportation routes such as Stoney Trail, TransCanada Highway and Highway 2

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